

Patrons: Admiral Sir Mark Stanhope GCB OBE ADC,
Vice Admiral Andrew Burns OBE
Cdre Jamie Miller, CBE
Lt.Cdr Stephen Carbery, CEng, RN (Retd)
David Fitzgerald, BBC Presenter and writer
Heather Ogburn, MBE



Foundation Charitable Incorporated Organisation Reg.No. 1177870

MEETING OF TRUSTEES HELD AT
UNIT 8, WESTOVER INDUSTRIAL ESTATE, IVYBRIDGE, PL21 9ES
WEDNESDAY 8TH FEBRUARY AT 1030

Present:

David Worrall	Operations Manager and Trustee
Robert Hunter	H&S Risk Assessment and Trustee
Brian O'Hara	Sec/Treasurer and Trustee (via 'teams' link)

ITEM 1 APOLOGIES

1.1	Jed Stone	Trustee
	Wing Cdr Francis Reis	Trustee
	Samantha Morcumb	Schools Liaison Officer and Trustee

ITEM 2 MINUTES

2.1 Accepted - Proposed RH, seconded BO'H.

ITEM 3 MATTERS ARISING

3.1 Subsequent to the last Meeting dissatisfaction with the franchise demands of Field Gun Sport, managed by Major Alex Howard, had resulted in the trustees seeking an alternative Business Model to 'franchising', by which FF could maintain its autonomy and remain hands on, despite the distance of interested schools.

3.2 Approximately 2 years ago DW had arranged for a training video to be made with the help of Gary Lovejoy Productions, but was shelved owing to the sound being out of sync with the children's actions. However, Gary informed Dave that this video could be used once this discrepancy was rectified. Having considered this piece of information, BOH circulated to FF's trustees the following Business Plan:

- 3.2
1. Supply an interested school with video footage of competition run.
 2. If the school is strongly interested in adopting JFG in its school and wish to go ahead with a purchase, a JFG Unit is delivered, followed by two hours of training.
 3. On completion of the training session, FF's Coaches present the school with the Training Video, plus Drill Manual and supporting documentation. Further support can be provided via 'team' communication.
 4. With the aid of current technology this Business Model can be used with schools from anywhere in the world. Clearly, there remains a delivery issue, but trustees are working on how this can be achieved.

3.3 RH suggested that the Training Video could help to minimise the number of weekly visits to newly affiliated schools. Whereas the latter - at the moment - are entitled to 6 weekly visits to ensure that the Teacher and children understand the drill, the school may wish to accept one or two weekly training sessions and take the balance as and when needed, during the next 12 months.

3.4 With the new Business Model being approved, BOH accepted the task of contacting FGS to explain that there was no longer a need to adopt a 'franchise' business model. As a result, FF would be breaking its links with FGS.

ITEM 4 AOB

4. DW explained that Heather Ogburn (FF Patron) had been contacted by Aggies, with a view to relaunching the Military Kids Choir and would FF be interested in being the umbrella organisation? As there was a significant sum of money involved, it was agreed that FF would contact Heather and discuss in detail, exactly, what FF would be required to do.

Action DW

ITEM 5 DATE AND TIME OF NEXT MEETING

5. As this Meeting had been hastily arranged, in order to provide an early response to FGS's demands, the next Meeting would fall within the normal two month time scale.